



ZIMBABWE

**MINISTRY OF HIGHER AND TERTIARY EDUCATION,
INNOVATION, SCIENCE AND TECHNOLOGY
DEVELOPMENT**

**HIGHER EDUCATION EXAMINATIONS COUNCIL
(HEXCO)**

NATIONAL DIPLOMA

IN

PURCHASING AND SUPPLY MANAGEMENT

**MODULE: Principles of Purchasing
and Supply Management**

PAPER NO: 543/23/M09

DURATION: 3 Hours

NOVEMBER/DECEMBER 2025 EXAMINATION

REQUIREMENTS

INSTRUCTIONS TO CANDIDATE

1. Answer any five questions.
2. All questions carry equal marks.

This paper consists of 2 printed pages.

PAPER NO: 543/23/M09 – PRINCIPLES OF PURCHASING AND SUPPLY
MANAGEMENT

QUESTION 1

Detail any five key functions of purchasing in an organisation. (20 marks)

QUESTION 2

Explain any five general purchasing objectives. (20 marks)

QUESTION 3

Identify and explain any five styles of negotiation. (20 marks)

QUESTION 4

Discuss any five factors to consider when evaluating or appraising suppliers. (20 marks)

QUESTION 5

Explain any five benefits of decentralised purchasing function. (20 marks)

QUESTION 6

Examine any five importance of ethics in purchasing and supply management. (20 marks)

QUESTION 7

Explain any five principles of performance measurement in purchasing. (20 marks)

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